

Form3 Ltd - £5M Award

Key Achievements to Date

- In Q4 2022, we delivered Universal Confirmations.
- In Q3 2022, we delivered 'Correspondent Account Management' and 'Payment to FX Flow Integration' functionalities.
- In Q2 2022, we delivered 'SWIFT International Payments' functionality.
- In Q4 2021, we delivered 'Payment System Orchestration' initiative.

Assessment Period 14 (October 1st, 2022 – December 31st, 2022)

These Public Commitments are based on Form3's Revised Business Case which was approved in April 2022. The former Public Commitments, including rationale for the changes can be viewed [here](#).

Commitment 1

We will build a Global Transaction Platform for FIs, with releases to the following timescales:

Release 1 – Q4 2021

- **Payment System Orchestration (delivered Q4 2021)**

Release 2 – Q2 2022

- **SWIFT International Payments**

Release 3 – Q3 2022

- **Correspondent Account Management**
- **Payment to FX Flow Integration**

Release 4 – Q4 2022

- **Enhanced SWIFT International Payments (Exception automation)**
- **SWIFT GPI confirmations**

Release 5 – Q1 2023

- **Payments Rules**
- **Cut off Times Management**

We are partially on track with this commitment. We have delivered all functionality for Releases 1-3 as well as R4 Universal Confirmations, and in Q4 2022, we have confirmed that Release 4 (Exception Management) functionality is delayed until Q2 2023 due to increased build complexity and a focus on moving services into production. We have not seen sufficient interest from customers in the R5 features, and so have pivoted the funds to support go to market and technical go live tasks in order to support UK SMEs as quickly as possible.

Commitment 2

These services will be available to UK SMEs on a much more flexible basis and at substantially lower costs than what is currently available to them. We will monitor the adoption of these services by tracking volume and value of payments, and FX spot transactions processed.

We are on track to deliver this commitment. We remain committed to establishing a competitive commercial model allowing services to be provided to UK SMEs on a much more flexible and cost-effective basis. We have the tools in place to monitor adoption once we have the first customer confirmed for the service.

Commitment 3

Form3 will provide £7.1m of its own funds in order to accelerate the product build, speed of roll-out and the achievement of benefits to UK SMEs.

We are on track with this commitment having co-invested over £4.5m to date to support this ambitious and exciting project.

Commitment 4

The Sales & Marketing resource for this project (supported by the overall Form3 Sales & Marketing infrastructure) will scale to an FTE equivalent of 3 by Q2 2021, and will increase significantly until year end 2024 to the project FTE equivalent of 6 resources.

We are on track to deliver this commitment. We have recruited 3FTE for Sales and Marketing to meet our commitment for 2021. In Q3 and Q4 2022 our wider sales team are now advancing early-stage customer engagements.

Commitments 5

We commit to offering the services provided through at least 16 FIs by year-end 2025.

We are on track to deliver this commitment. We have dedicated sales and business development resources as well as support from the wider Form3 Customer Success team, and a healthy pipeline of interested UK based FIs serving SME Customers.

Commitments 6

The services offered will be available to at least 480k UK SMEs by year-end 2025.

We are on track to deliver this commitment. As mentioned above, we have dedicated sales and business development resources as well as support from the wider Form3 Customer Success team, and a healthy pipeline of interested UK based FIs serving SME Customers.

Commitment 7

We commit to providing fully transparent reporting to the Independent Body against these commitments on a quarterly basis.

This commitment has been delivered.