

Form3 Ltd - £5M Award

Key Achievements to Date

- In Q3 2022, we delivered 'Correspondent Account Management' and 'Payment to FX Flow Integration' functionalities.
- In Q2 2022, we delivered 'SWIFT International Payments' functionality.
- In Q4 2021, we delivered 'Payment System Orchestration' initiative.

Assessment Period 13 (July 1st, 2022 – September 30th, 2022)

These Public Commitments are based on Form3's Revised Business Case which was approved in April 2022. The former Public Commitments, including rationale for the changes can be viewed [here](#).

Commitment 1

We will build a Global Transaction Platform for FIs, with releases to the following timescales:

Release 1 – Q4 2021

- **Payment System Orchestration (delivered Q4 2021)**

Release 2 – Q2 2022

- **SWIFT International Payments**

Release 3 – Q3 2022

- **Correspondent Account Management**
- **Payment to FX Flow Integration**

Release 4 – Q4 2022

- **Enhanced SWIFT International Payments (Exception automation)**
- **SWIFT GPI confirmations**

Release 5 – Q1 2023

- **Payments Rules**
- **Cut off Times Management**

We are partially on track with this commitment. We have delivered all functionality for Releases 1-3, and in Q3 2022, we have confirmed that Release 4 functionalities will likely be delayed until Q1 2023 due to increased build complexity. This is likely to impact Release 5 timelines by one quarter.

Commitment 2

These services will be available to UK SMEs on a much more flexible basis and at substantially lower costs than what is currently available to them. We will monitor the adoption of these services by tracking volume and value of payments, and FX spot transactions processed.

We are on track to deliver this public commitment. We remain committed to establishing a competitive commercial model allowing services to be provided to UK SMEs on a much more flexible and cost-effective basis. We have the tools in place to monitor adoption once we have the first customer confirmed for the service.

Commitment 3

Form3 will provide £7.1m of its own funds in order to accelerate the product build, speed of roll-out and the achievement of benefits to UK SMEs.

We are on track with this commitment. To date, we have co-invested over £4m to support this ambitious and exciting project.

Commitment 4

The Sales & Marketing resource for this project (supported by the overall Form3 Sales & Marketing infrastructure) will scale to an FTE equivalent of 3 by Q2 2021, and will increase significantly until year end 2024 to the project FTE equivalent of 6 resources.

We are on track to deliver this commitment. We have recruited 3FTEs for Sales and Marketing to meet our commitment for 2021. In Q3 2022 our wider sales team commenced early-stage customer engagements, which is advancing well.

Commitments 5

We commit to offering the services provided through at least 16 FIs by year-end 2025.

We are on track to deliver this commitment. We have dedicated sales and business development resources as well as support from the wider Form3 Customer Success team, and a healthy pipeline of interested UK based FIs serving SME Customers.

Commitments 6

The services offered will be available to at least 480k UK SMEs by year-end 2025.

We are on track with this commitment. We have dedicated sales and business development resources as well as support from the wider Form3 Customer Success team, and a healthy pipeline of interested UK based FIs serving SME Customers.

Commitment 7

We commit to providing fully transparent reporting to the Independent Body against these commitments on a quarterly basis.

We are on track with this commitment. We value the open dialogue with BCR and remain committed to providing fully transparent reporting.