

Form3 Ltd - £5M Award

These Public Commitments are based on Form3's Revised Business Case which was approved in February 2021. The former Public Commitments, including rationale for the changes can be viewed [here](#).

Assessment Period 9 (July 1st, 2021 – September 30th, 2021)

Commitment 1:

We will build a Global Transaction Platform for FIs, with releases to the following timescales:

Release 1 – Q4 2021

- **SWIFT International Payments**
- **Payment System Orchestration**

Release 2 – Q1 2022

- **Correspondent Account Management**
- **Payment to FX Flow Integration**
- **Customer Beneficiary Management**
- **Simplified Party Screening**

Release 3 – Q2 2022

- **Enhanced SWIFT International Payments (Exception automation)**
- **Cut off Times Management**
- **Payment Constructor Model**

Form3 is making good progress against its Release 1 commitment and is on track to deliver Payments System Orchestration in Q4 2021. The SWIFT International Payments delivery for Release 1 is expected to be delayed with a revised delivery date of Q2 2022. This has a knock-on impact on Release 2 for correspondent account management, as the same team that deliver the SWIFT R1 functionality will deliver the Release 2 functionality, making the revised delivery date Q3 2022.

Other Release 2 deliverables are delayed as they include partner propositions (for party screening and FX integration), for which partner selection is in progress. Customer Beneficiary Management requires customer validation to ensure that it will support FIs in servicing SMEs effectively.

Commitment 2:

These services will be available to UK SMEs on a much more flexible basis and at substantially lower costs than what is currently available to them. We will monitor the adoption of these services by tracking volume and value of payments, and FX spot transactions processed.

Form3 remain committed to establishing a competitive commercial model allowing services to be provided to UK SMEs on a much more flexible and cost-effective basis. We have the tools in place to monitor adoption once we have the first customer confirmed for the service. We are currently on track for this commitment.

Commitment 3:

Form3 will provide £7.1m of its own funds in order to accelerate the product build, speed of roll-out and the achievement of benefits to UK SMEs.

Form3 remain committed to our co-investment of £7.1m, which alongside the CIF grant of £5m will fund this ambitious and exciting project.

Commitment 4:

The Sales & Marketing resource for this project (supported by the overall Form3 Sales & Marketing infrastructure) will scale to an FTE equivalent of 3 by Q2 2021, and will increase significantly until year end 2024 to the project FTE equivalent of 6 resources.

Form3 remain on track and have recruited our 3 FTE for Sales and Marketing to meet our commitment for 2021. In Q3 21 Form3's wider sales team are now advancing early-stage customer engagements.

Commitments 5 and 6:

We commit to offering the services provided through at least 2, 8 and 17 FIs by year-end 2022, 2023 and 2024 respectively.

Recognising we are at an early stage given the revised model, Form3 are confident based on the above sales activity we are on track to meet our commitment.

Commitments 6:

The services offered will be available to at least 60k, 240k and 510k UK SMEs by year-end 2022, 2023 and 2024, respectively.

Recognising we are at an early stage given the revised model, Form3 are confident based on the above sales activity we are on track to meet our commitment.

Commitment 7:

We commit to providing fully transparent reporting to the Independent Body against these commitments on a quarterly basis.

We value the open dialogue with the Independent Body and remain committed to providing fully transparent reporting.